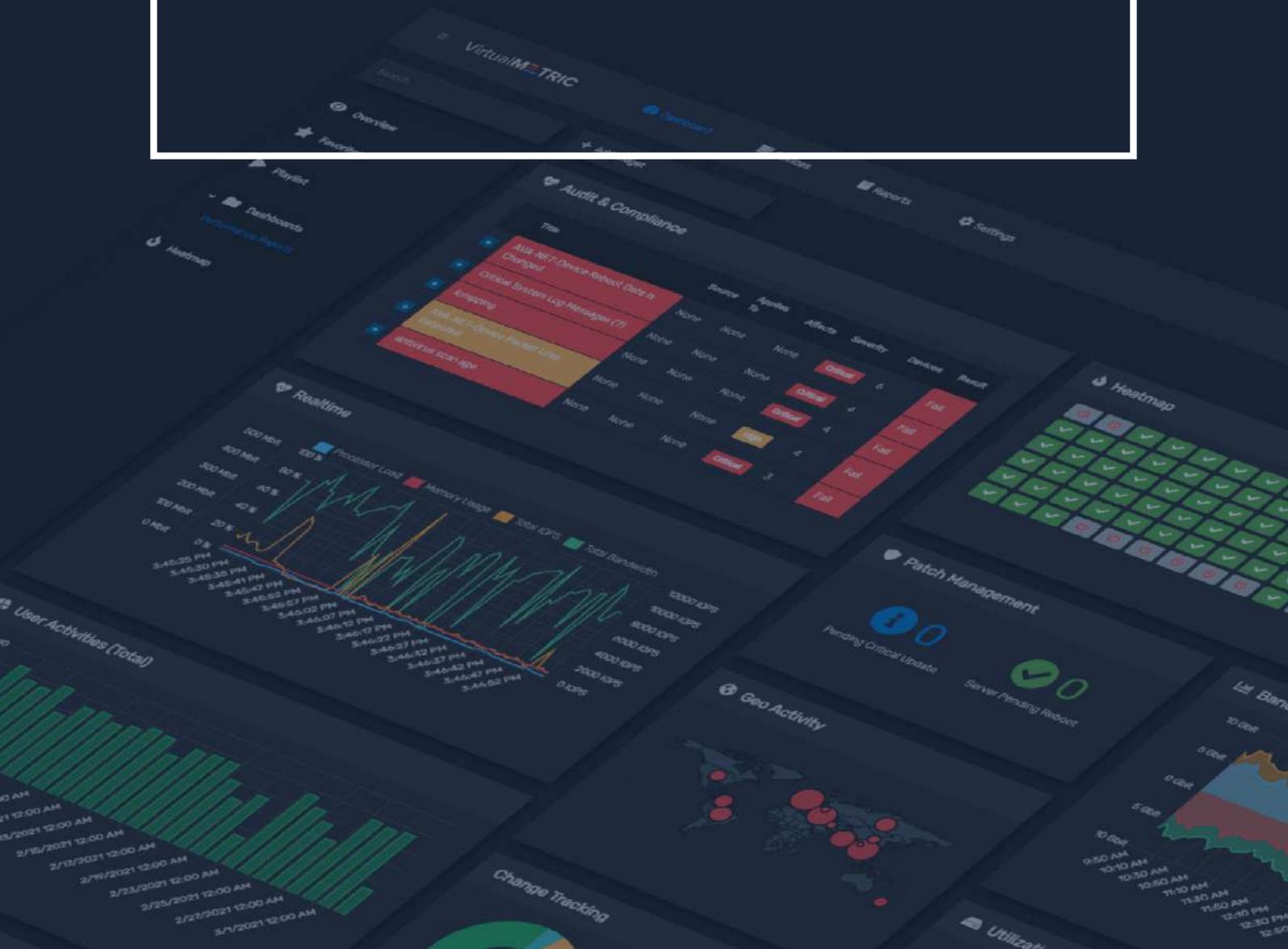




Data Centers and Colocation Providers

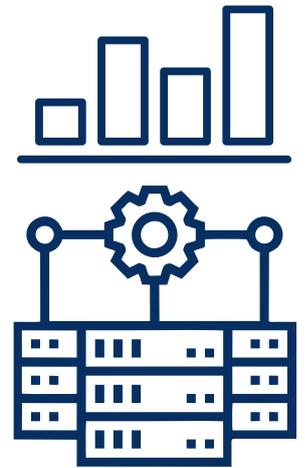
VirtualM=TRIC



Data Centers and Colocation Providers

Data centers emerged as a significant corporate asset, playing a vital role in today's world. Whether your data center consists of a few physical servers and a storage array or thousands of virtual machines, virtual switches, and multi-vendor storage to host a large number of customers, you need a **complete and scalable data center monitoring** solution.

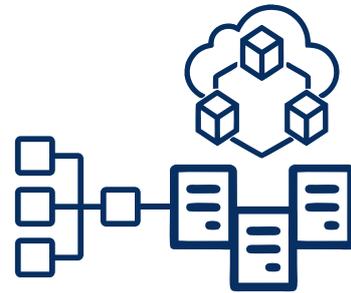
A proper data center observability tool will provide you with a **clear view of what's happening in your DC**, the health of the systems, performance, possible bottlenecks. Monitoring is a key field of your DCIM and helps you to meet SLA, ensure reliability, security, redundancy, and QoS.



VirtualMetric provides a simple and easy to integrate **monitoring solution** for traditional data centers, colocation providers or companies running multiple remote DC locations. Monitor your environments or sell VirtualMetric as an additional service to your customers



Top Challenges of Modern Data Centers:



Utilization and capacity management

Performance management

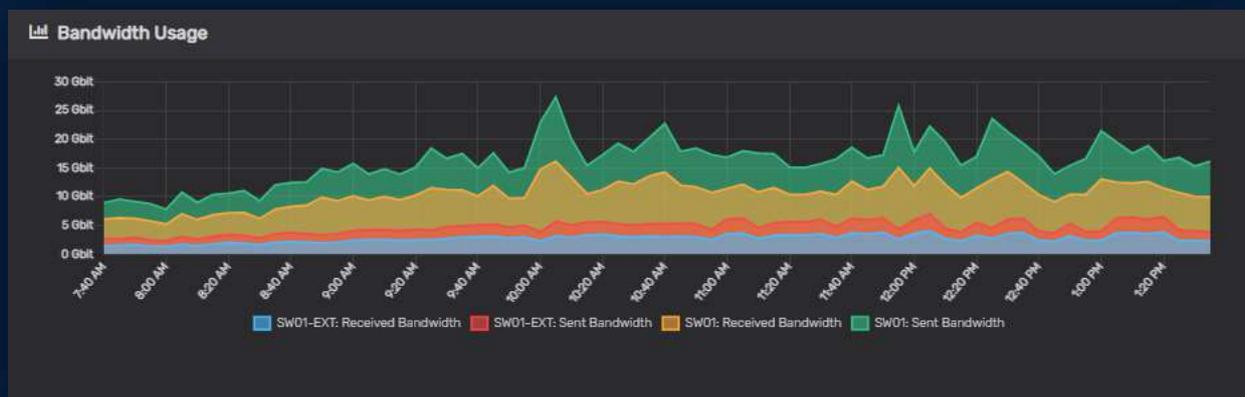
Incidents and outage prevention

Change Management

Complete visibility over compute, storage, network, and applications

Reporting on data center health, performance, and utilization

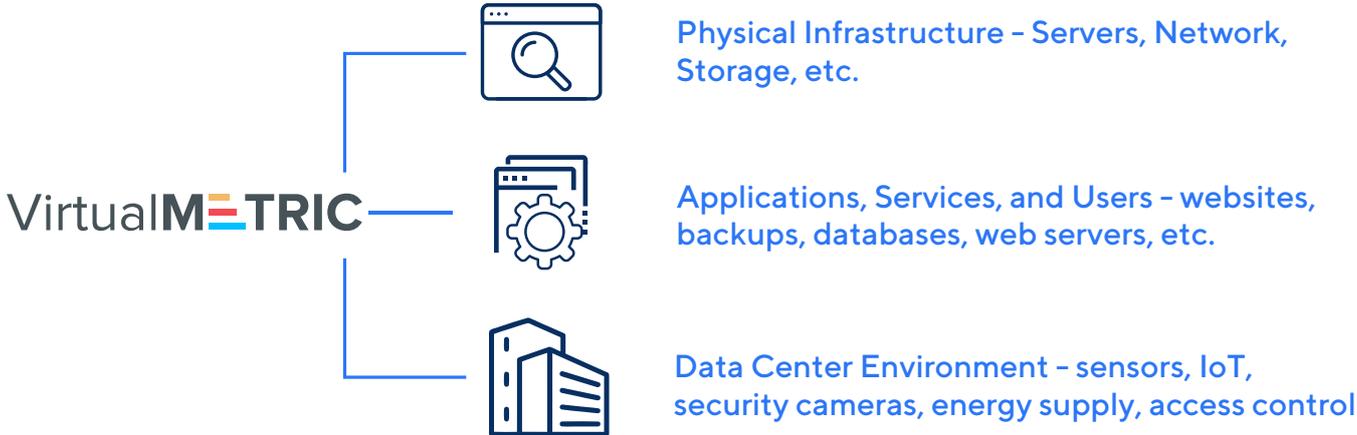
Eliminating risks of remote data center management



Business Need:

To monitor with a single observability tool the health of multiple devices and customers in a large Data Center and **ensure 100% availability** of hosted applications and data. Prevent security threats, monitor users and internal processes.

VirtualMetric provides an all-in-one realtime Data Center Monitoring Solution focusing on the key data center building blocks



Key Aspects Where VirtualMetric Helps Data Centers and Colocation Providers:

Easy Colocation Management

If you are a colocation provider, your main priority is ensuring the high quality of the colocation point and meeting industry standards. VirtualMetric empowers you with **real-time observability** of networking devices and close bandwidth monitoring. Set up alarms, monitor trends and use the power of our predictive analytics to optimize resource consumption.

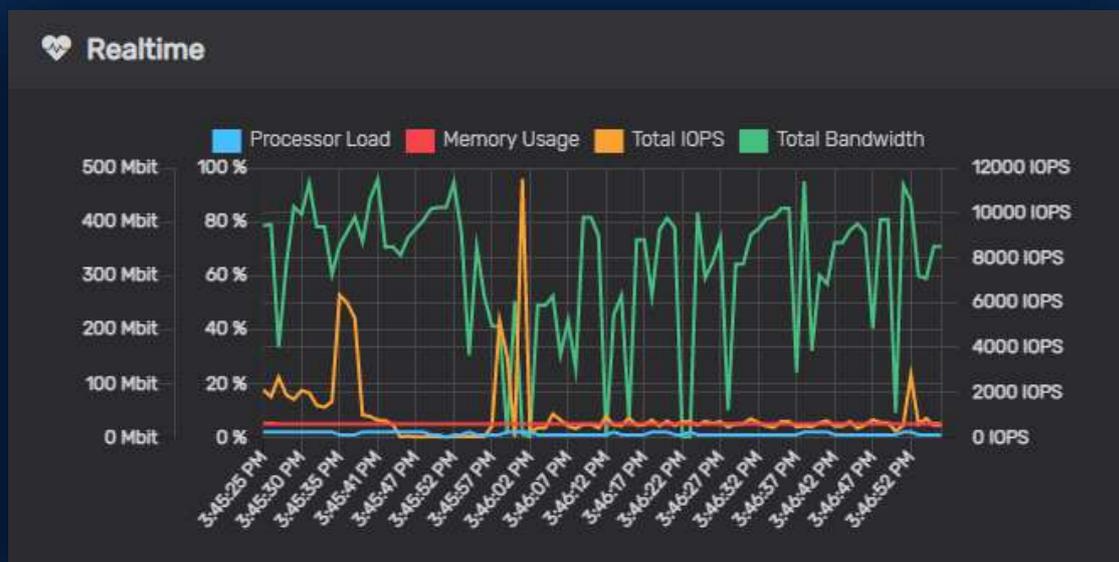
Physical Infrastructure Management

Thanks to the IoT monitoring provided by VirtualMetric, you can track all the infrastructure elements within your data center - security cameras or CCTV surveillance, cooling, electricity, access points, power, etc. We provide **remote monitoring and management** of all critical data center systems, which are simple and can be implemented instantly. Add the devices, monitor them on a unified dashboard and correlate events and logs.

New Revenue Stream for Data Center Providers

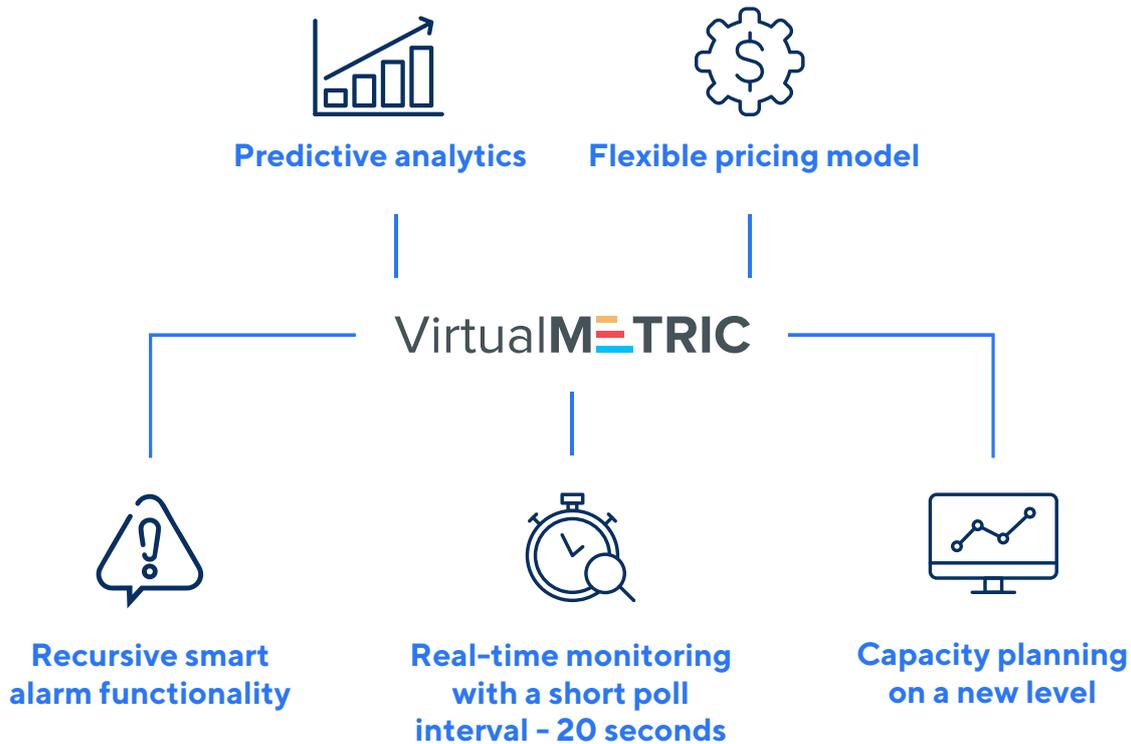
If your business model combines selling data center space with hardware, managed services and consultancy, VirtualMetric is a great addition to your services portfolio. Generate a new revenue stream by **reselling VirtualMetric** as a value-added service to your customers.

Get advantage of the **multitenancy** of our solution - monitor your whole infrastructure from a single instance and give access to your customers, so that they can check performance, availability, utilization and more.



Key Wins for Your Business

VirtualMetric Monitoring Suite will help you to **stand above your competitors** and be a more innovative provider than them. You will be able to offer superior service and even sell VirtualMetric as a value-added service to your customers. You will also win:



Get 30-days access to VirtualMetric absolutely for free

[Start Free Trial >](#)

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